

ADIEL LEJBOVITZ

FAILURE RESUME

Chasing the Dollar

I spent over two years working as a Commercial Property Manager, where I was responsible for 75+ commercial property portfolio. While I successfully managed the complex syndication lifecycles, brokered leases, and handled investor relations, the role was fundamentally disconnected from my twenty-year career in technical operations.

I made the mistake of chasing a paycheck in an industry that didn't utilize my core technical tools, and as a result, I stalled the momentum I had built in the tech industry.

The CTO Who Wasn't

In an **attempt to get back on track**, I accepted a Chief Technology Officer role, but I failed to look past the title. I realized too late that the "T" didn't really stand for technology in this specific environment, as the day-to-day work was almost entirely focused on bookkeeping, accounts payable, and quarterly sales tax filings.

While this detour definitely sharpened my finance and reconciliation skills, it resulted in a short tenure because **I wasn't actually doing the technical work** I signed up for.

The Porting Specialist

I jumped into a role as an Onboarding and Porting Specialist at a telecom company to add another specialized blade to my technical "Swiss Army knife". I was great at the job: effectively managing carrier relationships and complex phone provisioning. But **I was naive** to the corporate climate. I assumed that if I took care of the company, they would automatically take care of me, and I **failed to see the warning signs** that they were ready to let me go.